





Best2

PARIS 2024

Paris 2024 Summer **Olympics Experience**

MADRID

Madrid Open Experience

DOMINICAN REPUBLIC

La Romana Experience





How to qualify 2024 World Champions Tour



PARIS OLYMPICS TARGET

AGENT/AGENCY/BROKER

INDIVIDUAL US\$350,000

DOUBLE US\$500,000 AT LEAST 85% PERSISTENCY RATIO



MADRID OPEN TARGET AGENCY/BROKER <u>AGENT</u> INDIVIDUAL INDIVIDUAL US\$100,000 US\$180,000 DOUBLE DOUBLE US\$150,000 US\$250,000

AT LEAST 85% PERSISTENCY RATIO



LA ROMANA TARGET

<u>AGENT</u>	AGENCY/BROKER
INDIVIDUAL	INDIVIDUAL
US\$55,000	US\$70,000
DOUBLE	DOUBLE
US\$90,000	US\$100,000



Rules and regulations

- Qualification is based on the annualized premium of new business paid between April 1, 2023 and March 31, 2024.
- Qualification premium is considered when the policies are activated (paid) within the qualification period regardless of the effective date.
- The inclusion and exclusion of members from corporate groups that occur within the first year of agreement and activation of the group will also be considered as production to qualify for these experiences.
- Agencies/Agents/Brokers must have at least 85% persistency ratio based on member count (this requirement only applies for the Paris Olympics and Madrid Open qualifications).
- The administrative policy fee and taxes are not included in the premium calculation and will not count for the qualification.
- Qualified Agents and companions must be at least 18 years old.
- The experiences in this program include a round trip on economy class airfare from the qualified participant's country of residence to the destination on the scheduled arrival and departure dates, based on the standard rates approved by Best Doctors.
- The qualification only includes the costs specified in the official program for each experience, which will be published soon.

- Participants are responsible for any other expenses not included in the program.
- Qualifications are not transferable to other people, nor can they be exchanged for their monetary value. They are only valid for the 2024 World Champions Tour program.
- Qualifications are valid only for Agencies / Agents / MGAs / Brokers with a contract in force with Best Doctors.
- The qualification for Individual Agent is based on personal production; it does not include the production of Sub-Agents.
- The qualification for brokers is based on its total production, after deducting the total sale from the amount corresponding to the target for eventual Agencies, Agents and Sub-Agents under the broker that reached a qualification. The broker will determine the individuals who will participate in the experience.
- The qualification for MGAs and Agencies is based on the premium remaining after deducting the total sale from the amount corresponding to the target for each Sub-Agent, Agent, Agency and Broker that reached a qualification.
- Qualification criteria and sales targets are calculated in US dollars.
- Best Doctors reserves the right to change or clarify any of the criteria, Rules and Regulations of the program at any time.
- The premiums for the qualification are considered for each event individually.